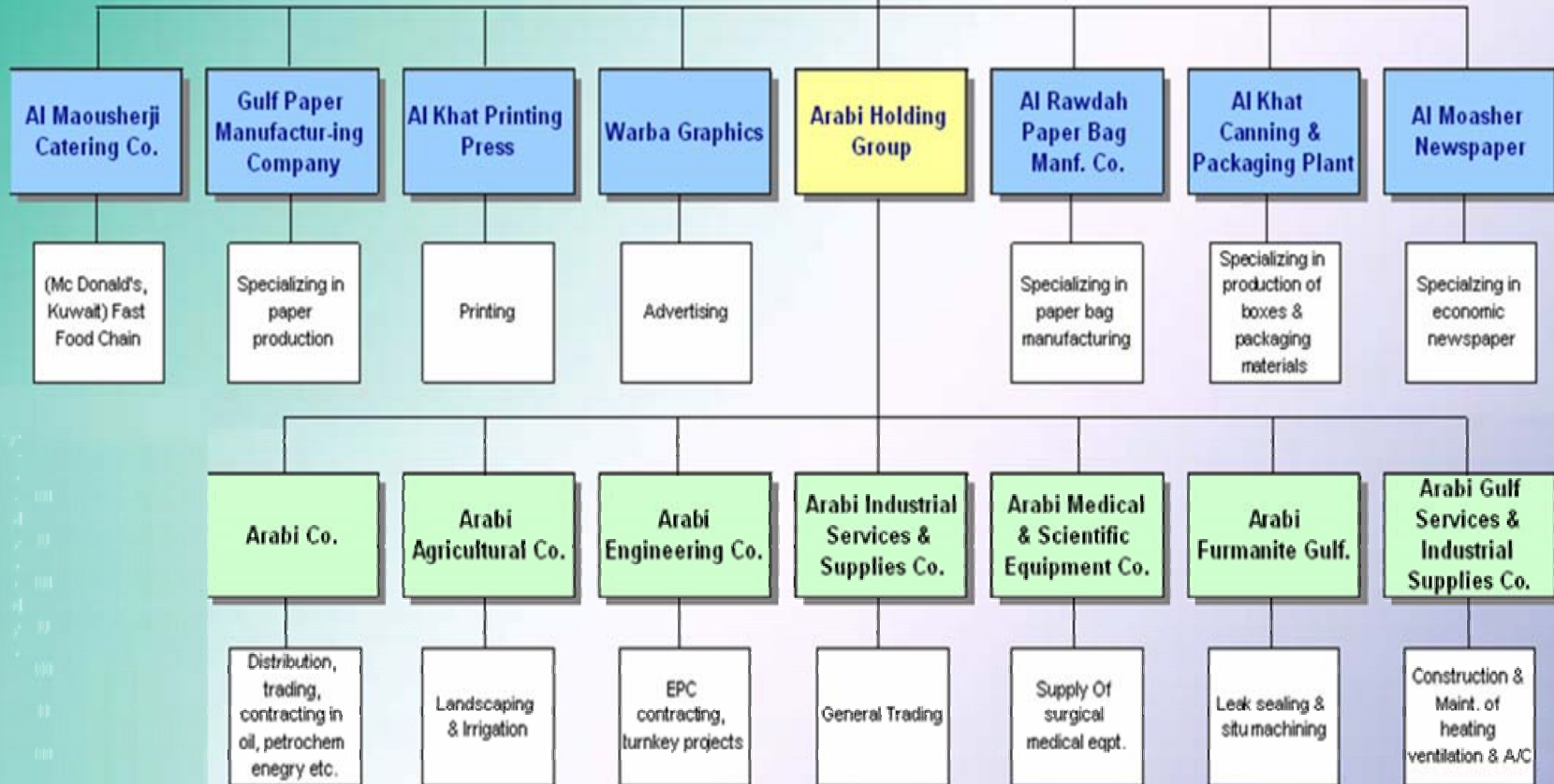


# ARABI HOLDING GROUP



# AL MAOUSERJI GROUP



# ARABI HOLDING GROUP

- ◆ A dynamic enterprise based in the state of Kuwait with diversified business activities, committed to introducing new products and services.



# ARABI HOLDING GROUP

## GROUP OF COMPANIES

- ◆ Arabi Company
- ◆ Arabi Agricultural Co.
- ◆ Arabi Engineering Co.
- ◆ Arabi Industrial Services & Supplies Co.
- ◆ Arabi Medical & Scientific Equipment Co.
- ◆ Arabi Furmanite Gulf
- ◆ Arabi Gulf Services & Industrial Supplies Co.



# ARABI HOLDING GROUP

## Board Of Directors

- ◆ **Salah M. Al Maousherji** : **Chairman & Managing Director**
- ◆ **Hamed Al Bassam** : **Vice Chairman**
- ◆ **Sager A. Al Maousherji** : **Director**
- ◆ **Yousef Al Jassim** : **Director**
- ◆ **Bader Bourashed** : **Director**
- ◆ **Faisal Al Zamel** : **Director**
- ◆ **Tareq M. Al Maousherji** : **Director**



# ARABI HOLDING GROUP

## OBJECTIVE

- ◆ To actively participate and become a premier player in the rapidly growing market in the middle-east & in the segment where the company provides products and services to the local economies.



# ARABI HOLDING GROUP

## Areas Of Business Interests

- ◆ Technology
- ◆ Industrial
- ◆ Oil Field
- ◆ Engineering
- ◆ Environment & Agriculture
- ◆ Contracting



# ARABI HOLDING GROUP

## Arabi Company

- ◆ Established in 1963, the company is actively engaged in distribution, trading and contracting in the oil, petrochemical & energy, water/sewage, irrigation and landscaping, building services and fire and safety sectors.
- ◆ There are mainly 8 divisions directly related with the sales activities of the company and has currently a total of 8 showrooms throughout Kuwait.
- ◆ Represents over 300 manufacturers / suppliers as their exclusive agent in Kuwait.



# ARABI HOLDING GROUP

## Arabi Agricultural Co.

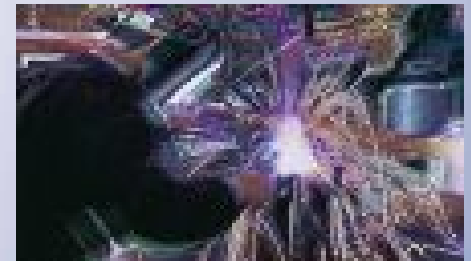
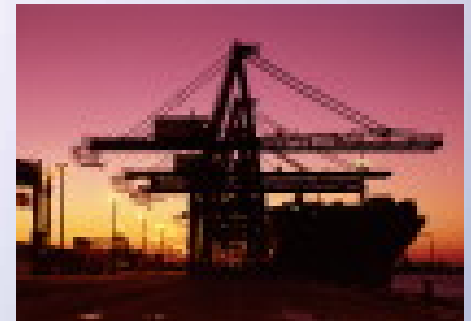
- ◆ A leader in the field of landscaping and irrigation Works.
- ◆ The company is registered in Grade-1 with the Public Authority of Agriculture Affairs and Fish Resources, Ministry of Public Works, Ministry of Interior, and among several government ministries and agencies.
- ◆ The company has undertaken and is currently maintaining a number of major landscape and irrigation projects within Kuwait, i.e. palace park project for HH The Crown Prince and Prime Minister of Kuwait, Kuwait International Airport Project, Kuwait Oil Co., et al.



# ARABI HOLDING GROUP

## Arabi Engineering Co.

- ◆ Established in 1978 as part of the Arabi Group, to pursue interests in the energy sector.
- ◆ Popularly known as Al Essa, the company is an EPC contractor involved in turnkey projects as well as general and maintenance contracts. It is one of the largest contracting and trading organizations operating in Kuwait.
- ◆ The company prides in being one of the companies to restart its operations after the Kuwait invasion, and considers itself as the “one-stop-shop” for the oil industry.
- ◆ Clients include Kuwait National Petroleum Co., Kuwait Oil Co., Petrochemical Industries Co., Ministry of Electricity & Water, Arabian Oil Co., International Bechtel, Hyundai, and several others.



# ARABI HOLDING GROUP

## Arabi Medical & Scientific Equipment Co.

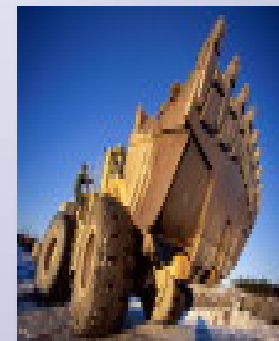
- ◆ The company prides in being unique in providing total solutions to the health-care and scientific technology sectors in Kuwait, with over 2 ½ decades of experience in providing healthcare equipment and supplies to all major hospitals and medical providers in the country.
- ◆ Obtained the ISO 9002.



# ARABI HOLDING GROUP

## Arabi Gulf Services & Industries Supplies Co.

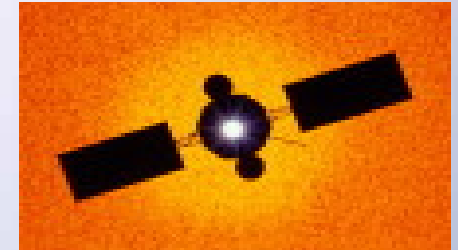
- ◆ The company is based in the Sultanate of Oman, headquartered in Ruwi, with branches in Salalah and Sohar.
- ◆ The company is engaged in providing products and services in the industrial sector.
- ◆ GSIS exclusively represents a number of major international companies in Oman, i.e. Kawasaki Machinery Co. of Japan, Rubicon of Italy, Devcon of U.K., Elora of Germany, etc.



# ARABI HOLDING GROUP

## Arabi Industrial Services & Supplies Co.

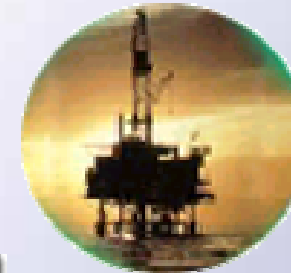
- ◆ Established in 1968 with the objective of expanding the industrial product service in the industrial areas of Kuwait (i.e. Fahaheel and Ahmadi).
- ◆ Currently engaged in carrying out the construction and maintenance contracts in the heating, ventilation and air-conditioning specialty.
- ◆ Valued clientele include the Ministry of Public Health, Public Authority for Applied Education, Ministry of Electricity & Water, Ministry of Interior, Kuwait Municipality, among several others.



# ARABI HOLDING GROUP

## Arabi Furmanite Gulf.

- ◆ Established in 1974 with the technical assistance of Furmanite International. U.K.
- ◆ Functional operations in Kuwait and Qatar include specializing in leak sealing techniques and situ machining for petroleum and gas refineries.
- ◆ Technical support from highly-skilled personnel allows its customers to continue production level activities without the need of a plant shutdown



# ARABI HOLDING GROUP

## THE MANAGEMENT

- ◆ The management team's expertise provide the Group with a unique and exceptional knowledge, experience and resources for considering investments in a wide variety of industries and geographic regions.
- ◆ The management team is a group of investment professionals who brings significant experience and industry insight to bear on each opportunity.
- ◆ The team has a high-level ethical standard in both performance to their professional work and dedication to their personal lives.



# ARABI HOLDING GROUP

## Arabi Company

### **Ahmed Al Essa (General Manager)**

◆ Over 16 years of work experience, worked with Petrochemical Ind. Co. prior to joining company. Holds a Bachelor of Arts degree, major in Economics in the USA.

### **Hatem Zu'abe (Deputy General Manager)**

◆ Over 11 years of work experience. He is a graduate of Mechanical Engineering from Baghdad Univ., Iraq.

### **Santosh Abraham (O.P.D. Manager)**

◆ Over 12 years of work experience. Holds a degree in Electronics Engineering in India.



# ARABI HOLDING GROUP

## Arabi Engineering Co.

### **John Mathew (Vice Chairman)**

◆ Over 22 years in refining and petrochemical industries. A certified Chemical Engineer, specializing in catalysis in refining operations.

### **Raad Al Nemah (Manager, Finance & Administration)**

◆ Worked for several years with Kuwait Oil Company prior to moving to joining the company. Finished CAA in London.



# ARABI HOLDING GROUP

## **Osama Kuta, (General Manager, Equipment & Workshop Div.)**

◆ Over 35 years in the areas of HVAC and mechanical works.  
Holds a degree in Mechanical Engineering.

## **Varghese Mathew (General Manager, Trading Div. )**

◆ Over 13 years of work experience. Holds a degree in Mechanical Engineering.

## **P. George Joseph (General Manager, Engineering Div)**

◆ Over 24 years of experience in the construction area. Graduated as Civil Engineer. Joined the company as Project Manager.



# ARABI HOLDING GROUP

## Arabi Agricultural Co.

### **Thomas Kutty (Chief Project Manager)**

◆ Over 24 years of work experience within the gulf. Holds a Masters in Agriculture.

### **Vincent Lewis (Technical Manager)**

◆ Over 15 years of work experience within the mechanical and irrigation areas. Holds a degree in Agriculture.



# ARABI HOLDING GROUP

## Arabi Industrial Service Supplies & Co.

### **Mohammed Dajani, (Finance & Admin. Manager)**

◆Over 26 years of work experience. Worked with Kuwait Electrical Pool & Kuwait Oil Co. prior to joining the company. BCS, accounting graduate.

### **Husam Shanteer (Senior Engineer)**

◆Over 21 years of work experience. Holds a degree in Civil Engineering.



# ARABI HOLDING GROUP

## Arabi Gulf Services & Industrial Supplies Co.

### **C.J. Prakash (General Manager )**

◆ Over 30 years of work experience. Manages the overall operations of the company. Holds a degree in Commerce.



# ARABI HOLDING GROUP

## Arabi Furmanite Gulf

### **John Barnes (Operations Manager)**

◆ Over 32 years of work experience, 21 of which within the gulf region. Completed mechanical engineering in Scotland.

### **Abdulwahab T.E. (Technical Manager)**

◆ Over 23 years of work experience within the gulf region. Holds a diploma in mechanical engineering.



# ARABI HOLDING GROUP

## FINANCIAL HIGHLIGHTS

The Group has been successful in maintaining a stable and impressive financial position, even at times when the business climate was not very encouraging, due to its diversified business activities.

The Group is currently listed in the Kuwait Stock Exchange and as at :

	<u>31/12/2000</u>	<u>31/12/2001</u>
Capital (KD) :	2,250,000/-	2,475,000/-
Equity (KD) :	4,440,731/-	5,344,767/-
Turnover (KD) :	16,000,000/-	19,969,529/-



# ARABI HOLDING GROUP

## CONCLUSION

- ◆The Group is capable of forging successful, new and enduring joint venture partnerships and relationships.
- ◆It focuses on growth opportunities through innovation, and invests in its growth businesses to ensure that exciting potentials are realized.
- ◆It has the ability to capitalize on its strengths and utilize its attributes to penetrate new markets and business sectors.
- ◆The Group is actively seeking partnerships, joint venture arrangements with regional and international organizations.



# ARABI HOLDING GROUP

## Contact Information

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